

Price (Winner gets 30 points, others get 0);

Potential for Favorable pricing for Future Extension (Winner gets 10 points, others get 0);

Ability to Execute Timely (< 30 days = 25 points, 30-59 days = 15 points, 60-90 days = 5 points, >90 = 0)

Provide a peering path at DR Fortress (Winner gets 10 points, peer at other locations 5 points)

Security Features (Hosted firewall = 5 points, no firewall =0; bonus: lowest cost additional 5 points)

Customer Monitoring of Bandwidth (Monitoring 15 points, no monitoring 0)

#### Data Center at QLE

Factor	Hawaiian Telcom	Hawaiian Telcom Points	TW Telecom	TW Telcom Points
Price (MRC+NRC)	\$27,603.99+\$0.00	30	\$29,379.00+\$1,100.00	0
Potential for favorable pricing	MRC is cheaper. Over long term	10	MRC is higher than Hawaiian Telcom	0
Execute Timely	60-90 days	5	60-90 days	5
Peering Path	To System Metrics	5	To DR Fortress	10
Added Security Features	Hosted Firewall \$3000/mo +\$500/mo IP addresses,\$10,000 NRC + tax	10	No firewall	0
Customer Monitoring	No monitoring	0	Customer portal	15
Total		<b>60</b>	Total	<b>30</b>

Hawaiian Telcom provides hosted firewall services for an additional \$3,000.00/month, \$500/month for IP addressing, and \$10,000.00 for initial installation, plus taxes. TW Telecom does not provide this feature. TW Telecom will need to engineer the traffic to another transport system, which is reflected on the non-recurring charges (\$1,100.00). Comparable services show that Hawaiian Telcom is the winner in costs. Provision Hawaiian Telcom circuit with hosted firewall services for a total of \$31,249.80/month plus \$10,416.60 NRC. TW Telecom circuit to remain active until Hawaiian Telcom circuit can be installed.

Hookele follows the same scoring as QLE:

#### Data Center at Hookele

Factor	Hawaiian Telcom	Hawaiian Telcom Points	TW Telecom	TW Telcom Points
Price (MRC+NRC)	\$27,748.68+\$0.00	30	\$29,379.00+\$1,100.00	0
Potential for favorable pricing	MRC is cheaper. Over long term	10	MRC is higher than Hawaiian Telcom	0
Execute Timely	60-90 days	5	>90 days	0
Peering Path	To System Metrics	5	To DR Fortress	10
Added Security Features	Hosted Firewall \$3000/mo +\$500/mo IP addresses,\$10,000 NRC + tax	10	No firewall	0
Customer Monitoring	No monitoring	0	Customer portal	15
Total		<b>60</b>	Total	<b>25</b>

Hawaiian Telcom provides hosted firewall services for an additional \$3,000.00/month, \$500/month for IP addressing, and \$10,000.00 for initial installation, plus taxes. TW Telecom does not provide this feature. Comparable services show that Hawaiian Telcom is the winner in costs. Provision Hawaiian Telcom circuit with hosted firewall services for a total of \$31,413.60/month plus \$10,416.20 NRC when available. Current site under construction.